From: Distance Education Study <disted@loc.gov>

To: disted@loc.gov < disted@loc.gov>
Date: Monday, March 29, 1999 3:33 PM

----Original Message----

Subject: Fw: Letter 2/22--Promotion of Dist.Ed.t/copyright concerns

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From: Distance Education Study <disted@loc.gov>
To: disted@loc.gov <disted@loc.gov>
Date: Friday, March 12, 1999 2:35 PM
Subject: Fw: Letter 2/22--Promotion of Dist.Ed.t/copyright concerns
>----Original Message-----
>From: Paula_Kefover@prenhall.com <Paula_Kefover@prenhall.com>
>To: disted@loc.gov <disted@loc.gov>
>Date: Thursday, March 11, 1999 3:45 AM
>Subject: Letter 2/22--Promotion of Dist.Ed.t/copyright concerns
>
>
     Ms. Evette Carter
>>
     US Copyright Office
>>
     disted@loc.gov
>>
     202 707 8367
>>
     March 10, 1999
>>
>>
     Dear Ms. Carter,
>>
     Per your request, I have appended the letter I sent you 2/22 so you
>>
     can post it to your website.
>>
     What is the URL of this website?
>>
     Sincerely,
>>
     Paula Kefover
>>
     Pearson Education Network
>>
     800 341 2399
>>
     paula_kefover@prenhall.com
>>
     Sayuri Rajapakse
>>
     Attorney-Advisor
>>
     Office of Policy and International Affairs
>>
     U.S. Copyright Office
>>
     Copyright GC/I&R
>>
     P.O. Box 70400, Southwest Station
>>
     Washington, DC 20024
>>
>>
     Re: "Promotion of Distance Education Through Digital Technologies."
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>> Dear Ms. Rajapakse:

>>

>we

>> As the world's leading educational publisher for the college market,

>> at Pearson Education Network (representing Prentice Hall, Allyn &

- >> Bacon, and Addison Wesley Longman) applaud the Copyright Office study
- >> regarding possible changes to U.S. Copyright Law in order to promote
- >> distance education through digital technologies. We strongly support
- >> the promotion of distance education opportunities that can make our
- >> materials available to an even wider audience. We believe, however,
- >> that the broad statutory exemptions sought by the educational and
- >> library communities will only undermine rather than support that end.
- >> In addition, we believe that given the infancy of this technology,

all

- >> participants in the distance learning process -- educators, schools,
- >> publishers, students, authors, on-line providers --need to experiment
- >> further with different models for licensing, fair use, and application
- of the existing copyright law, in order to make appropriate decisionsabout any changes to the law.

>>

- >> Our company itself provides eloquent testimony to the variety of
- >> possibilities created by distance learning and our experiments with
- >> them. Granting a new "distance education" exemption that would allow
- >> performance, display and distribution of all kinds of copyrighted >works

>> in digital formats without permission from the copyright owners would vndermine this vital experimentation in its infancy.

>>

- >> In addition, it is important to understand the significant investment
- >> that educational publishers make in the materials that they prepare
- >> for the traditional classroom as well as the distance learning market.
- >> A typical textbook sold by our company also includes ancillaries such
- >> as teacher guides, testing materials -- including on-line >assessment --
- >> CD ROMs, study guides, related video materials, transparencies, and
- >> other materials for educational use. If all of these materials,
- >> created at great expense by the publishers, can be further transmitted
- >> by a purchaser in their entirety to unlimited numbers of students
- >> engaged in "distance learning" or "lifelong learning," publishers will
- >> no longer be able to afford to make those materials available. Please
- >> remember: as educational publishers the education market is our >market.
- >> Even if educators and the librarians will not themselves be profiting
- >> directly by the distribution of our materials, their distribution

>> without our consent will greatly harm the primary market protected by the copyright laws.

>>

- >> In recognition of these factors, and the vital role that copyright
- >> plays in encouraging creativity, Congress has always crafted very
- >> narrow exemptions to the rights of copyright owners. To abandon that
- >> cautious approach at this time, in the infancy of this new technology,
- >> would be premature and totally counterproductive.

>>

- >> Yours truly,
- >> Paula Francette Kefover
- >> Pearson Education Network
- >> Distance Learning Specialist
- >> 2255 Skyview Lane
- >> Harleysville, PA 19438
- >> 800 341 2399
- >> paula_kefover@prenhall.com

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